MBA

Sanjay Ghodawat University, Kolhapur

2019-20

Established as State Private University under Govt. of Maharashtra. Act No XL, 2017

FY, M.B.A. | **School of Commerce and Management** | **Semester I**

MMC 501 | **Principles and Practices of Management** | **Max Marks: 100**

Nov-Dec,2019 | **End Semester Examination (ESE)** | **Time: 3 Hrs.**

Instructions for Students: 1) All questions are compulsory. 10.30 am to 1.30 pm
2) Right to indicate total marks.

Monday
02-12-2019

			Marks	Blooms Level	COs
Q1		**Answer the following:**			
	a)	Describe the different Skills of Managers required for implementing best practices of management in Organization.	10	L2	CO1
	b)	Discuss the impact of Contribution made by McGregor's Theory on Management.	10	L2	CO2
		Or			
	b)	Explain the Mckinsey's 7-S Framework in detail.	10	L2	CO2
Q2		**Answer the following:**			
	a)	Illustrate the benefits and Weaknesses of Management By Objectives.	10	L3	CO3
	b)	Interpret the various Bases of Departmentalization used for Organizing purpose in the Organization.	10	L3	CO4
		OR			
	b)	Demonstrate the aspects in Span of Management with Its determinants in detail.	10	L3	CO4
Q3		**Answer the following:**			
	a)	Illustrate the Different approaches of Leadership.	10	L3	CO5
		OR			
	a)	Interpret the Steps which comes under the Process of Control.	10	L3	CO5
Q4		**Answer the following:**			
	a)	Interpret the importance of Social Responsibility of Management.	10	L3	CO6
	b)	Analyze the need & importance of Business Ethics in the Organization.	10	L4	CO6
	c)	Examine how Total Quality Management helps organizations for achieving their predetermined goals & objectives.	10	L4	CO6
		OR			
	c)	Analyze the different aspects of Six Sigma in the Organization.	10	L4	CO6

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Q5 **Answer the following:**

a)	General Manager of Star Co. Ltd. Mr. Ninad Kurane, appointed Mr. Vinay as his production manager and gave him the charge of whole unit. He told Mr. Vinay, "From today onwards, I give you charge of the entire production unit. I have full faith in you and I am sure that you can solve your own problems. Most of the supervisors in this organization are self-directed to work. On very few occasions they come to me for getting their problems solved and no worker has ever complained about their problems. They are efficient in doing their jobs and I don't even think they need more direction and supervision. I am sure that you can also handle your problems on your own. You don't need to consult me every time you deal with a problem solving situation. You learn by doing mistakes. Nevertheless, feel free to approach me whenever you like". a.) Do you agree with the role of Mr.Ninad ? Explain with reasons. b.) What qualities do you find in Mr. Ninad Kurane. c). Do you feel that people can get motivated with this style of leadership	10	L5	CO5
b)	Tanay had just graduated from I.I.M., Bangalore and joined his father's small business, which employed 28 semi-skilled workers. After a week, his father, a retired government officer, called him and said, "Tanay, I have had a chance to observe your working with the men and women for the past few days. Although, I hate to, I must say something. You are just too nice to people. I know they taught you human relations stuff at the I,,I.M., but it just does not work here. I remember when the Hawthorne studies were first reported, everyone in the academic field got excited about them. But believe me there is more managing people than just being nice to them". Write the Answers for Questions below the case : Do you think Tanay's father understood and interpreted the Hawthorne studies correctly? If you were Tanay what would be your reactions to your father's comments?	10	L6	CO5

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